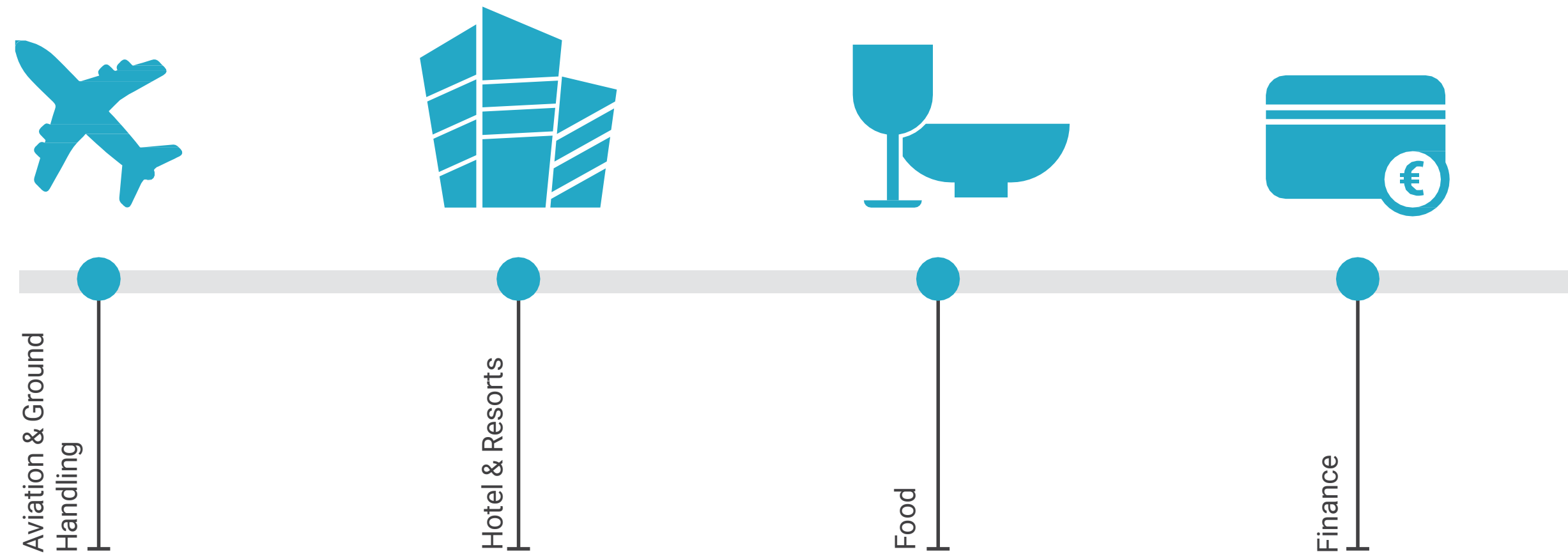




INVESTMENT OPPORTUNITIES GREECE



Business Areas





Mission Statement

Our mission is to be the **leading affordable and agile airline**, offering high-quality services to anyone who seeks the best value in their travel.

We have the **newest, greenest, most advanced airplanes** that are reliable and fuel efficient, and we design **360° bespoke experiences across the customer journey**.

Our philosophy is to give customers the **best value for their ticket**, with an **offering unmatched by our competitors**.

We believe in disrupting the market as it is, which will pave the way to our becoming the **number one** in the industry because, quite simply, no-one can do what we do or deliver it better than us.



Our Network | +13 international destinations in 8 countries, all during 2021

- ✓ The **largest domestic network** including public service operation routes (PSO)

- ✓ Daily direct scheduled flights to/from

5 key European markets:

UK, France, Italy, Belgium, Cyprus

- ✓ Additional **hybrid and charter flights**

to/from more European destinations:

France (other than CDG), Denmark,

Netherlands, Romania, Portugal,

Poland, Russia



39 destinations

6 countries

Greece
Cyprus
Belgium
France
UK
Italy



34 domestic destinations

THE LARGEST NETWORK IN GREECE



SKY is now green.





Why Swissport

Swissport is the leading ground handling company in Greece in terms of ground handling excellence! From the first moment of its establishment , it manages to reach the top in the ground handling sector by setting reliable vision, mission and values. Swissport vision is to set the Foundations of the Ground Handling EXCELLENCE and to continue to be the Prototype Ground Handling Company in terms of Quality, Safety, Security, Environmental Protection, On Time Performance and value for money . Swissport mission is to provide aviation industry with a superior service experience of consistent quality and safety with innovative solutions. Its Vision and mission are crowned by corporate principles and values and frame its strategic plan of development, creating Swissport business footprint in aviation.

In order to achieve its mission, Swissport is inconstantly investing on reliable resources -human resources, GSE, new technologies, innovation, certified operational , quality , safety, security, environmental systems that assure safe, secure , standardized , efficient and high quality services.

Swissport has been recognized through its 20 years of operations as the best ground handling company , breaking the ground handling monopole in Greece, setting reliable foundations for ground handling , managing successful results from the first year of its operations, and even during the recession period in Greece , growing predominately and changing entirely the ground handling sector and the image of the Greek airports. This itinerary has been crowned by awards by international organizations (IATA, ISAGO, TUV , OHSAS, ISO), HCAA, Airport Operators, its reliable airline customers.



Customer Portfolio

BUSAV Customers



Cargo Customers (SKG)



Airport Lounge Customers



Ground Handling Customers



36

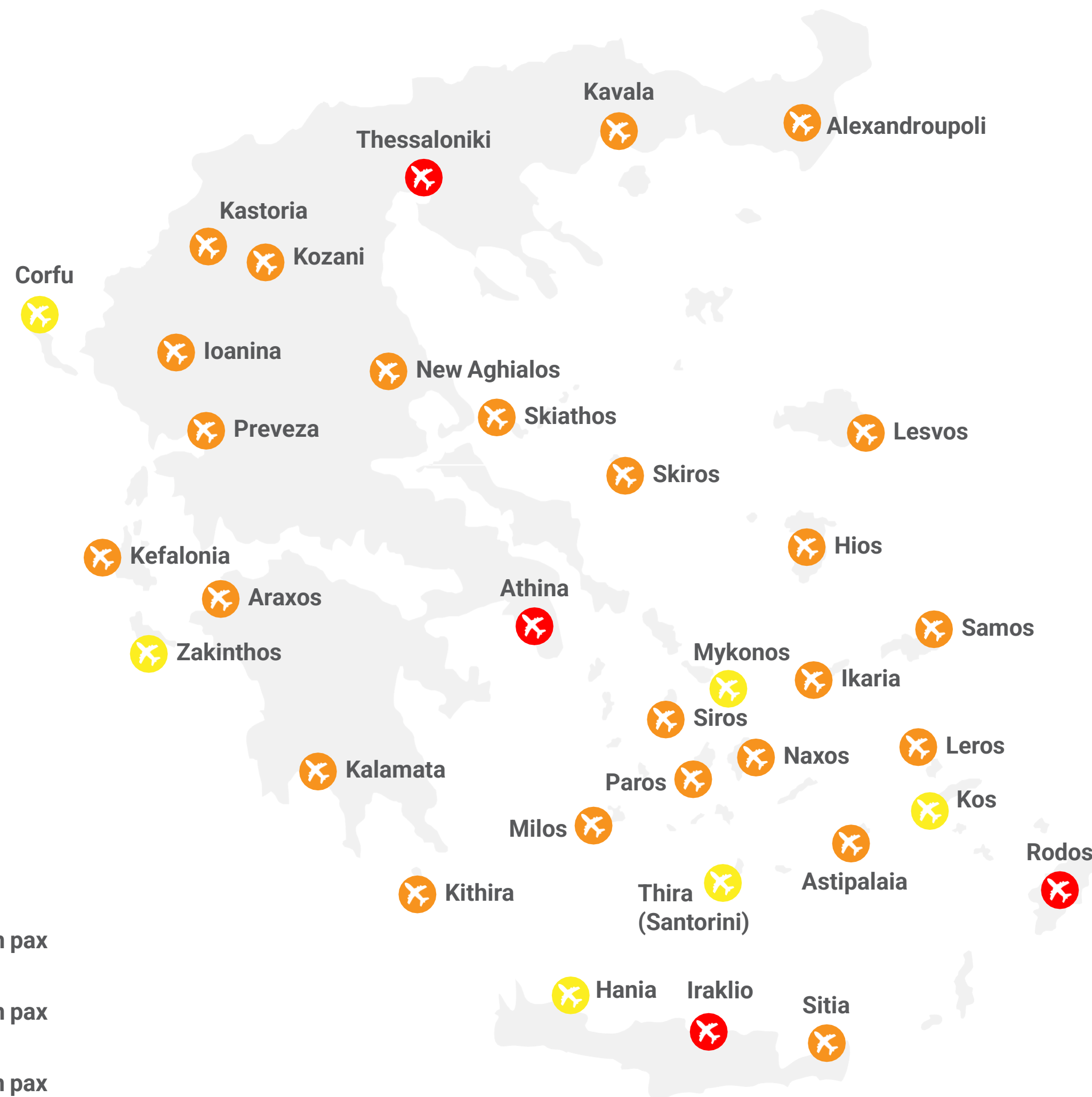
Our presence in Greek airports

- > Alexandroupoli
- > Kavala
- > Thessaloniki
- > Kastoria
- > Kozani
- > Ioannina
- > New Aghialos
- > Skiathos
- > Araxos
- > Athens
- > Kalamata
- > Corfu
- > Preveza
- > Kefalonia
- > Zakynthos
- > Chania
- > Iraklio
- > Sitia
- > Chios
- > Ikaria
- > Samos
- > Syros
- > Leros
- > Kalimnos
- > Naxos
- > Milos
- > Santorini
- > Mykonos
- > Astipalea
- > Kos
- > Rhodes
- > Kastelorizo
- > Kasos
- > Karpathos
- > Kithira
- > Mytilene

 Airport traffic > 4m pax

 Airport traffic > 1m pax

 Airport traffic < 1m pax



Functions

- Passenger Handling Services
- Ramp Handling Services
- Business Aviation Services
- Cargo and mail Services
- Executive Lounge CIP/VIP Services
- Ticketing Services
- Services for Passengers with Reduce Mobility (PRM)
- Load control, communications and flight operations
- Aircraft cleaning
- Security Services
- Administration and representation services
- Off-Airport check-in services
- De-Icing / Anti-icing Services
- Maintenance of all associated ramp handling equipment including third party





How we do business

- Flexibility to manage all customers' segments in one system.
- Dedicated and highly trained personnel, high-tech equipment.
- Regular training and development of our staff.
- Regular operational audits at all airports.
- Our Partnership. Working in close partnership with each of our customers, offering cost efficient and flexible solutions, "tailor-made" to suit their requirements and needs.



Business Aviation Services

The BUSINESS AVIATION UNIT of Skyserv, offers a full range of VIP services for all aspects related to aircraft handling and is fully operational at 36 Greek Airports. The Business Aviation Headquarters in Athens operates on a 24/7 basis, and is available to handle your enquiries round the clock.

Our staff, have extensive experience in Ground Handling and are able to cater for the individual wishes of carriers and ensure trouble free handling with a guarantee of prestige and world class service. Be assured that every detail of the trip from landing to taking off will be planned to meet the customer's requirements and highest expectations.



The Business Aviation Unit services:

- General Aviation Flights
- Stage/Diplomatic Flights
- Military Flights
- Ambulance Flights

The Business Aviation Unit is committed to three important factors:

- Safety/security
- Efficiency
- High level customer care
- Business Aviation Headquarters - Athens International Airport
Operational 24/7 & 365 Days

Cargo Services

Skyserv Handling Services provides handling of Cargo Operations at 36 Greek airports with Cargo terminals in Athens, Thessaloniki and Heraklion airports. Facilities, equipment and staff are up to the latest international standards of the air cargo transport industry.

Skyserv provides a wide range of cargo services through our cargo terminals on a 24-hour basis.

Handling and Storage of Freight (import& export) and Mail:

- General Cargo
- Dangerous Goods
- Live Animals
- Perishables
- Human Remains
- Valuable goods
- Handling of Road Feeder Service Trucks
- Special storage facilities for perishables, pharmaceuticals, live human organs, blood, human remains, radioactive, dangerous goods, live animals, baby poultry
- Handling & storage of ULD's through a sortation system of racks, weigh scales and belts
- Electronic Logistics Warehouse Management software for air cargo
- Security Regulated Agency Services
- Cargo Sales (GSSA) services for airlines



Our main customers

Ground Handling Customers



Cargo Customers





RESORT BEACH
HOTEL & SPA



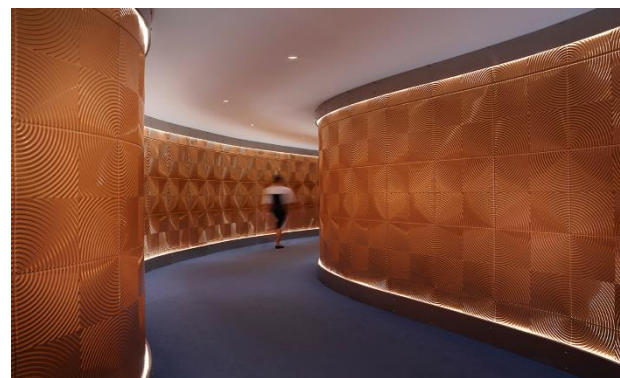
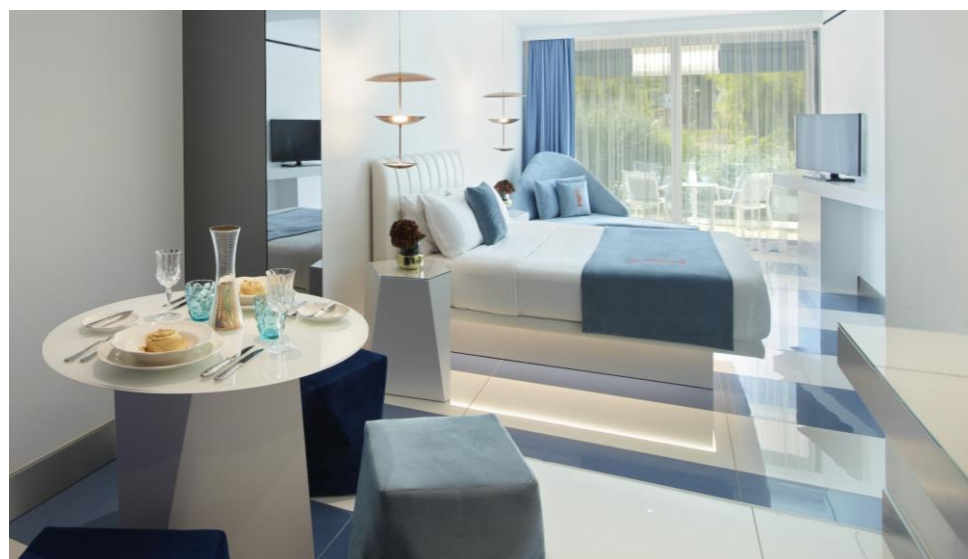
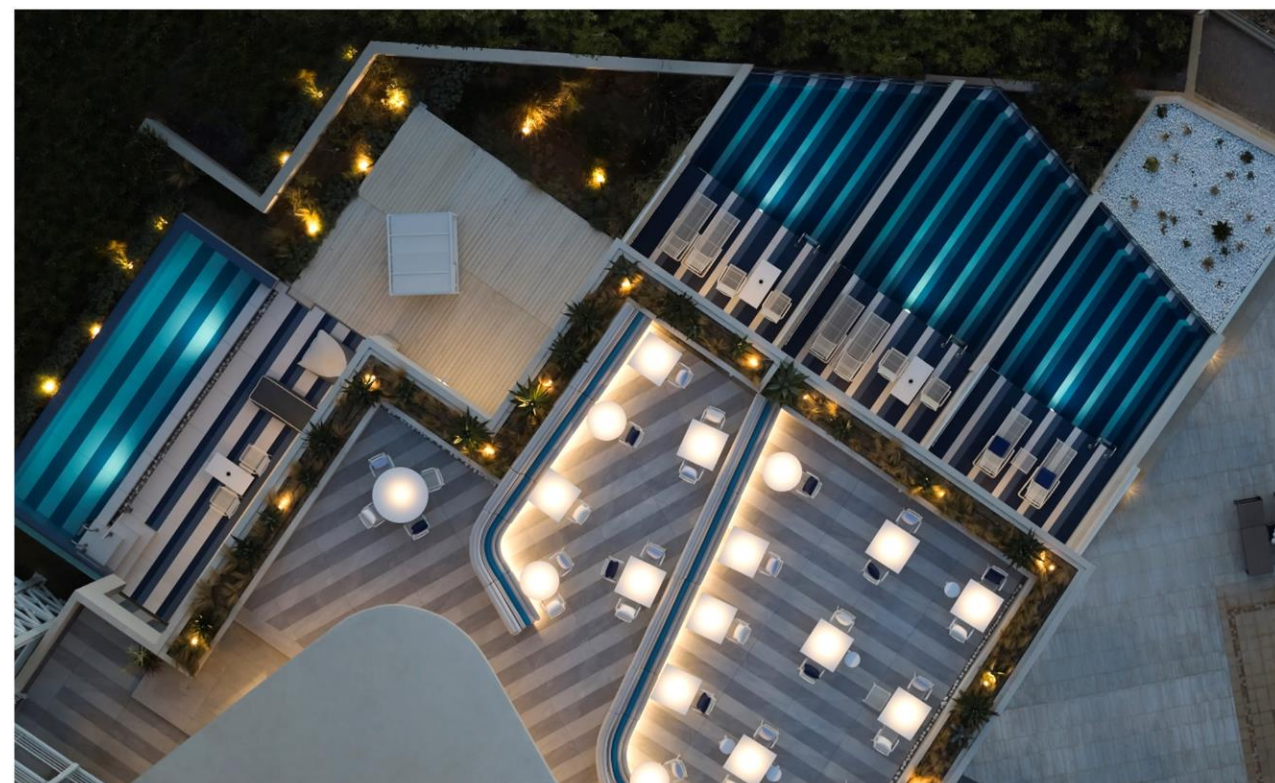
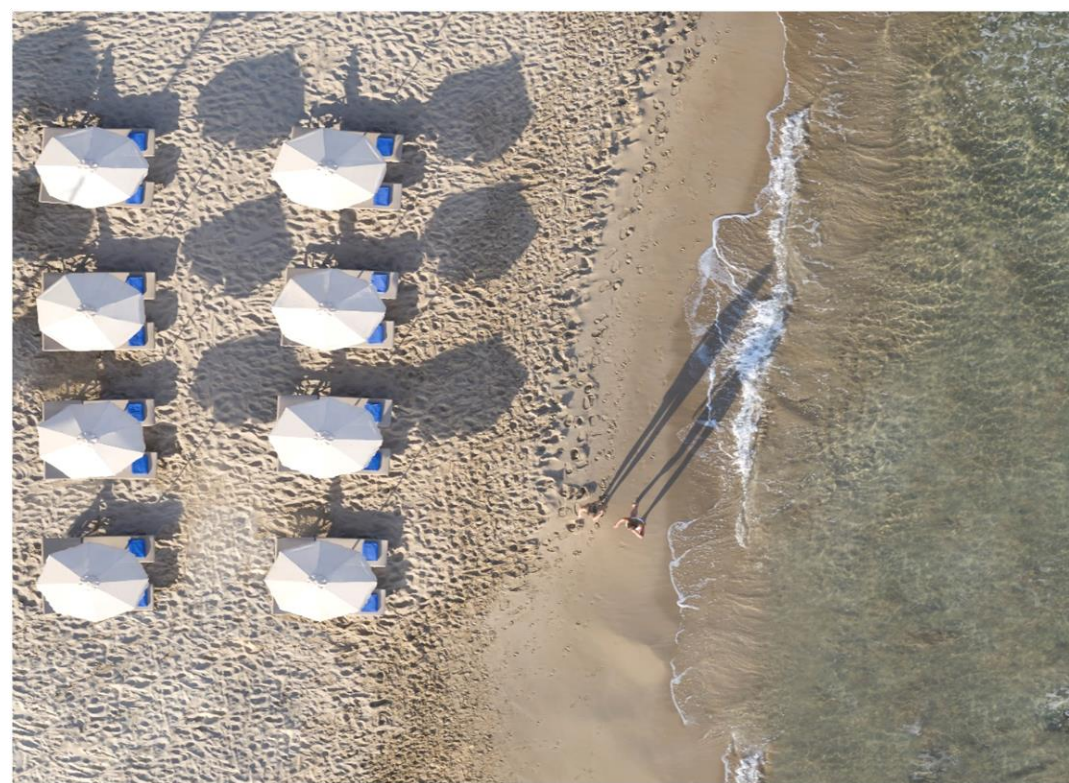


5* Hotel

“I-RESORT Beach Hotel and Spa” in Crete

- Acquired in 2018
- Capex € 4m for renovation
- 18.000 sqm of indoor spaces
- 235 rooms and suites in 2 waterfront buildings
- 5 swimming pools
- 1.500 sqm of Spa Area with fitness center
- 1.800 sqm of Hotel – self owned sandy beach







**INVESTMENT
OPPORTUNITIES
GREECE**

Thank you

